A8760-5

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
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For Immediate Release
PRESS RELEASE

E--245
November 1979

POTASH SALES
JULY - SEPTEMBER 1979

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 4,380,458 tons of product containing an equivalent 2,591,628 tons K_2O during the period July-September 1979 according to the Potash & Phosphate Institute. This was an increase of more than 16% over the preceding July-September period.

EXPORTS to other countries were 734,046 tons K_2O, an increase of less than 1%.

TOTAL AGRICULTURAL SALES (including exports) were 2,477,400 tons K_2O, an increase of almost 16%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,623,561 tons K_2O, an increase of more than 23%. In addition, 84,702 tons K_2O were imported into the United States from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 129,709 tons K_2O, an increase of over 19%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 114,228 tons K_2O, an increase of 20%.

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POTASH & PHOSPHATE INSTITUTE E--245

POTASH SALES BY NORTH AMERICAN PRODUCERS

(Short Tons K_2O)

	July-September 1979	July-September 1978
AGRICULTURAL		
UNITED STATES		
Standard Muriate	241,814	211,306
Coarse Muriate	682,845	578,986
Granular Muriate	540,811	414,457
Soluble Muriate	115,124	83,299
Sulphates	42,967	22,377
*TOTAL UNITED STATES	1,623,561	1,310,425
CANADA		
Standard Muriate	3,435	573
Coarse Muriate	110,109	102,939
Granular Muriate	10,253	2,541
Soluble Muriate	350	1,241
Sulphates	5,562	1,266
*TOTAL CANADA	129,709	108,560
**EXPORTS		
Standard Muriate	348,060	311,131
Coarse Muriate	180,334	236,533
Granular Muriate	153,834	132,564
Soluble Muriate	13,159	8,734
Sulphates	28,743	31,018
TOTAL EXPORTS	724,130	719,980
TOTAL AGRICULTURAL	2,477,400	2,138,965
NON-AGRICULTURAL		
UNITED STATES		
Muriate	65,288	51,804
Soluble Muriate	32,591	24,780
Sulphates	1,309	1,021
TOTAL UNITED STATES	99,188	77,605
CANADA		
Muriate	3,389	3,372
Soluble Muriate	1,658	1,791
Sulphates	77	208
TOTAL CANADA	5,124	5,371
**EXPORTS		
Muriate	1,522	380
Soluble Muriate	8,270	11,057
Sulphates	124	86
TOTAL EXPORTS	9,916	11,523
TOTAL NON-AGRICULTURAL	114,228	94,499
GRAND TOTAL	2,591,628	2,233,464
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	74,943	59,995
Sulphates	9,759	-
TOTAL IMPORTS	84,702	59,995

* Does not include imports from overseas.

** Canadian and U.S. sales to countries other than the U.S. and Canada.

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E-246
February 1980

POTASH SALES
CALENDAR YEAR 1979

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the calendar year 1979 were 17,331,850 tons of product containing an equivalent 10,360,659 tons K_2O according to the Potash & Phosphate Institute. This was an increase of more than 9% over the preceding calendar year.

EXPORTS to other countries were 2,721,136 tons K_2O, an increase of over 4%.

TOTAL AGRICULTURAL SALES (including exports) were 9,852,306 tons K_2O, an increase of over 9%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 6,809,485 tons K_2O, an increase of almost 12%. In addition, 290,657 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 410,955 tons K_2O, an increase of over 3%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 508,353 tons K_2O, an increase of over 22%.

OCTOBER-DECEMBER 1979

TOTAL SALES for all purposes (including exports) were 2,676,070 tons K_2O during the period October-December 1979. This was an increase of 11% over the preceding October-December period.

EXPORTS to other countries were 589,453 tons K_2O, a decrease of 15%.

TOTAL AGRICULTURAL SALES (including exports) were 2,534,774 tons K_2O, an increase of almost 11%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,858,102 tons K_2O, an increase of 24%.

AGRICULTURAL SALES IN CANADA amounted to 115,566 tons K_2O, an increase of over 8%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 141,296 tons K_2O, an increase of more than 24%.

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POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS
CALENDAR YEAR AND FOURTH QUARTER 1979 AND 1978

	CALENDAR YR. 1979	CALENDAR YR. 1978	OCT-DEC 1979	OCT-DEC 1978
AGRICULTURAL				
UNITED STATES				
Standard Muriate	1,176,227	1,051,943	327,479	254,142
Coarse Muriate	2,710,147	2,540,391	725,028	660,087
Granular Muriate	2,151,742	1,925,999	592,382	460,227
Soluble Muriate	575,578	426,921	136,942	82,008
Sulphates	195,791	140,244	76,271	41,956
*TOTAL UNITED STATES	6,809,485	6,085,498	1,858,102	1,498,420
CANADA				
Standard Muriate	11,931	9,854	4,445	809
Coarse Muriate	330,354	350,579	86,712	98,119
Granular Muriate	51,507	22,274	18,468	3,012
Soluble Muriate	1,793	2,751	729	342
Sulphates	15,370	11,098	5,212	3,990
*TOTAL CANADA	410,955	396,556	115,566	106,272
**EXPORTS				
Standard Muriate	1,551,389	1,524,629	313,320	470,483
Coarse Muriate	555,049	578,741	121,214	117,994
Granular Muriate	341,488	290,065	72,975	54,676
Soluble Muriate	95,453	64,298	19,872	18,128
Sulphates	88,487	90,696	33,725	21,727
TOTAL EXPORTS	2,631,866	2,548,429	561,106	683,008
TOTAL AGRICULTURAL	9,852,306	9,030,483	2,534,774	2,287,700
NON-AGRICULTURAL				
UNITED STATES				
Muriate	260,851	210,214	73,463	54,468
Soluble Muriate	130,080	113,350	32,588	34,049
Sulphates	5,494	4,644	1,490	1,111
TOTAL UNITED STATES	396,425	328,208	107,541	89,628
CANADA				
Muriate	14,019	12,783	2,972	4,644
Soluble Muriate	8,138	9,579	2,302	2,590
Sulphates	501	750	134	182
TOTAL CANADA	22,658	23,112	5,408	7,416
**EXPORTS				
Muriate	7,415	1,678	1,675	618
Soluble Muriate	81,398	62,799	26,569	15,843
Sulphates	457	299	103	26
TOTAL EXPORTS	89,270	64,776	28,347	16,487
TOTAL NON-AGRICULTURAL	508,353	416,096	141,296	113,531
GRAND TOTAL	10,360,659	9,446,579	2,676,070	2,401,231
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	275,134	261,547	52,619	41,108
Sulphate of Potash	15,523	31,229	5,764	19,594
TOTAL IMPORTS	290,657	292,776	58,383	60,702

* Does not include imports from Overseas
** Canadian and U.S. deliveries to countries other than the U.S. and Canada

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PRESS RELEASE

E--247
May 1980

POTASH SALES
JANUARY-MARCH 1980

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the period January-March 1980 were 3,918,047 tons of product containing an equivalent 2,247,166 tons K_2O according to the Potash & Phosphate Institute. This was a decrease of 6% in K_2O from the preceding January-March period.

EXPORTS to other countries were 621,845 tons K_2O, a decrease of about 5%.

TOTAL AGRICULTURAL SALES (including exports) were 2,126,751 tons K_2O, a decrease of about 7%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,463,858 tons K_2O, a decrease of 8%. In addition, 84,747 tons K_2O were imported into the U. S. from overseas.

AGRICULTURAL SALES IN CANADA amounted to 55,284 tons K_2O, an increase of 12%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 120,415 tons K_2O, an increase of almost 18%.

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POTASH SALES BY NORTH AMERICAN PRODUCERS
JANUARY-MARCH QUARTER 1980 AND 1979

	Jan-March 1980	Jan-March 1979
AGRICULTURAL		
UNITED STATES		
Standard Muriate	330,530	300,037
Coarse Muriate	464,153	603,465
Granular Muriate	442,207	521,695
Soluble Muriate	141,104	122,761
Sulphates	85,864	41,918
*TOTAL UNITED STATES	1,463,858	1,589,876
CANADA		
Standard Muriate	4,627	1,525
Coarse Muriate	32,227	37,455
Granular Muriate	11,640	7,721
Soluble Muriate	1,662	314
Sulphates	5,128	2,298
*TOTAL CANADA	55,284	49,313
**EXPORTS		
Standard Muriate	360,360	475,500
Coarse Muriate	106,949	73,276
Granular Muriate	70,476	42,912
Soluble Muriate	23,618	43,966
Sulphates	46,206	11,646
TOTAL EXPORTS	607,609	647,300
TOTAL AGRICULTURAL	2,126,751	2,286,489
NON-AGRICULTURAL		
UNITED STATES		
Muriate	66,714	55,952
Soluble Muriate	32,242	32,399
Sulphates	1,748	1,374
TOTAL UNITED STATES	100,704	89,725
CANADA		
Muriate	3,710	4,770
Soluble Muriate	1,662	2,483
Sulphates	103	173
TOTAL CANADA	5,475	7,426
**EXPORTS		
Muriate	2,043	1,497
Soluble Muriate	12,039	3,617
Sulphates	154	76
TOTAL EXPORTS	14,236	5,190
TOTAL NON-AGRICULTURAL	120,415	102,341
GRAND TOTAL	2,247,166	2,388,830
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	77,979	43,890
Sulphates	6,768	-
TOTAL IMPORTS	84,747	43,890

* Does not include imports from overseas

** Canadian and U. S. deliveries to countries other than the U. S. and Canada

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RESEARCH PPI EDUCATION

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E--248
August 1980

POTASH SALES
FERTILIZER YEAR 1979-80 and APR-JUNE 1980

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the fertilizer year 1979-80 were 16,943,326 tons of product containing an equivalent 9,918,908 tons K_2O according to the Potash & Phosphate Institute. This was an increase of 2% in K_2O over the preceding fertilizer year.

EXPORTS to other countries were 2,847,636 tons K_2O, an increase of about 1%.

TOTAL AGRICULTURAL SALES (including exports) were 9,413,254 tons K_2O, an increase of 2%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 6,247,102 tons K_2O, an increase of almost 2% from the previous fertilizer year. In addition, 301,235 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 400,803 tons K_2O, an increase of 5%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 505,654 tons K_2O, an increase of more than 9%.

APRIL-JUNE 1980

TOTAL SALES for all purposes (including exports) were 2,404,044 tons K_2O during the period April-June 1980. This was a decrease of 11% from the preceding April-June period.

EXPORTS to other countries were 902,292 tons K_2O, an increase of more than 21%.

TOTAL AGRICULTURAL SALES (including exports) were 2,274,329 tons K_2O, a decrease of about 11%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,301,581 tons K_2O, a decrease of 25%. In addition, 73,402 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 100,244 tons K_2O, a decrease of 14%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 129,715 tons K_2O, a decrease of about 14%.

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POTASH SALES BY NORTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER

E--248

	FERTILIZER YR. 1979-80	FERTILIZER YR. 1978-79	APR-JUNE 1980	APR-JUNE 1979
AGRICULTURAL				
UNITED STATES				
Standard Muriate	1,128,615	1,072,382	228,792	306,897
Coarse Muriate	2,378,577	2,541,347	506,551	698,809
Granular Muriate	1,959,333	1,893,233	383,933	496,854
Soluble Muriate	513,861	488,819	120,691	200,751
Sulphates	266,716	140,886	61,614	34,635
*TOTAL UNITED STATES	6,247,102	6,136,667	1,301,581	1,737,946
CANADA				
Standard Muriate	14,572	5,433	2,065	2,526
Coarse Muriate	286,680	334,591	57,632	96,078
Granular Muriate	75,641	28,339	35,280	15,065
Soluble Muriate	3,678	2,297	937	400
Sulphates	20,232	9,852	4,330	2,298
*TOTAL CANADA	400,803	380,512	100,244	116,367
**EXPORTS				
Standard Muriate	1,549,726	1,671,623	527,986	414,509
Coarse Muriate	588,488	608,028	179,991	180,225
Granular Muriate	418,316	301,919	121,031	71,767
Soluble Muriate	78,569	89,284	21,920	18,456
Sulphates	130,250	78,764	21,576	14,373
TOTAL EXPORTS	2,765,349	2,749,618	872,504	699,330
TOTAL AGRICULTURAL	9,413,254	9,266,797	2,274,329	2,553,643
NON-AGRICULTURAL				
UNITED STATES				
Muriate	268,009	228,372	62,544	66,148
Soluble Muriate	127,139	123,730	29,718	32,502
Sulphates	5,860	4,827	1,313	1,321
TOTAL UNITED STATES	401,008	356,929	93,575	99,971
CANADA				
Muriate	14,074	15,674	4,003	2,888
Soluble Muriate	7,868	8,559	2,246	1,695
Sulphates	417	680	103	117
TOTAL CANADA	22,359	24,913	6,352	4,700
**EXPORTS				
Muriate	6,937	5,216	1,697	2,721
Soluble Muriate	74,769	73,459	27,891	42,942
Sulphates	581	342	200	154
TOTAL EXPORTS	82,287	79,017	29,788	45,817
TOTAL NON-AGRICULTURAL	505,654	460,859	129,715	150,488
GRAND TOTAL	9,918,908	9,727,656	2,404,044	2,704,131
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	270,869	248,675	65,327	103,682
Sulphates	30,366	19,594	8,075	-
TOTAL IMPORTS	301,235	268,269	73,402	103,682

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada